



Scott Aeromechanical Research and Development  
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## Capability Statement

**Core Competencies:** The ONLY durable ostomy protection made by an SDVOSB

- Saves money. Ostomy Armor never needs replacing
- High quality, long lasting, durable products
- Excellent customer service, knowledgeable staff

**Our products:**

- Restore hope, confidence and dignity
- Protect the stoma, reduce herniations and reduce leaks
- Allow people to return to work and sports



**Differentiators:** **The ONLY DURABLE OSTOMY PROTECTION WITH A 2 YEAR WARRANTY!**

No other company or product can compare with what we do. Our high-quality Ostomy Armor lasts for years. We outlast and outperform the plastic/elastic brands. Our customers do things that nobody else with an ostomy can do!

**Past performance**

In business since 2006, we count many VAMCs as customers. VISN customers include: 22, 23, 8, 15, 20, 4, 10, 19

**Customer comments:**

• Without this product, I would currently be out of a job and probably medically retired. I am a police officer of 24 years and love my job. Your Armor has allowed me to wear my issued equipment. I can now endure the physical training required to maintain my job. **Ostomy Armor** allows me to wear my full uniform along with my issued gun belt fully loaded with my equipment. My belt is approximately 15 lbs and sits directly on the armor over my stoma all day. I can sit, run, crouch and crawl with no pain. **My stoma is completely protected.**"

• "I practice martial arts and **would NOT be without this fantastic protection!!!!**"

• **"Very pleased with Ostomy Armor**, as it's allowed me to get back into the strength sports I love. I even managed to place first in a strong(wo)man competition, **lifting 175# atlas stones safely thanks to your device.**"

• "I just wanted to thank you for providing a **product that gave me back a part of my life** that I had thought was lost. I am a very avid bow hunter and kayak fisherman and it wasn't until I started using the Ostomy Armor that I felt **complete protection and security.**"

• **"Waste wicks will save your clothes** from imminent disaster."

• "They truly make **life with the ostomy so much better.**"

• "I am experiencing an almost normal life now. I can live my **life without fear of leaks.**"

Customers include firefighters, police officers, sports enthusiasts, weightlifters and the bedridden.

Order directly from the manufacturer or via Janz Corp. All Gov's sales are via Janz.  
Sales@janzcorp.com



**JANZ CORPORATION**  
MEDICAL EQUIPMENT, SERVICES AND STAFFING

**For product details and outstanding customer reviews visit: [www.Ostomyarmor.com](http://www.Ostomyarmor.com)**

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